

A New Symphony for Unified Credit Management

Worldwide Premiere of CRIF ORCHESTRA

Where global technology, local intelligence and AI-powered insights come together to orchestrate better credit decisions.

AGENDA

LIVE Webinar

Wednesday,
30th September 2026

Slot 1:
10:30 – 11:30 CEST

Slot 2:
4:00 – 5:00 CEST

WELCOME & OPENING

Setting the stage for a new era of AI-powered credit management and decisioning.

CRIF Chair: Gaia Cioci
Senior Director and Head of Corporate Business Development, **CRIF**

THE CRIF VISION

How CRIF is shaping intelligent decisioning through AI, data and platform innovation.

CRIF Speaker: Luciano Salvador Scalise
Managing Director Global Solutions & Transformation Services, **CRIF**

INTRODUCING CRIF ORCHESTRA

Orchestrating data, analytics and decisioning across the customer lifecycle.

CRIF Speaker: Marcello Nadalini
Executive Director, Head of Solutions and Digital Services, **CRIF**

FOCUS ON CRIF ORCHESTRA: CRESCENDO

Crescendo: CRIF ORCHESTRA's Decision Intelligence solution

CRIF Speaker: Stefano Guerrieri
Solutions Consulting Manager Senior, **CRIF**

AI IN DECISIONING: CUSTOMER PERSPECTIVE

AI enhancing decision strategies, operational efficiency and customer experiences in lending.

Guest Speakers:
Mihai Rauta
Executive Director Retail Risk, **Raiffeisen Bank**
Ionut Vasile
Risk Decisioning System Manager, **Raiffeisen Bank**

CLOSING REMARKS

Key takeaways and next steps to accelerate the AI transformation journey.

CRIF Chair: Gaia Cioci
Senior Director and Head of Corporate Business Development, **CRIF**